



Revision number: 3

PURCHASING AGENT: BRENDA VELDEVERE

**Item: DAYTIME ADULT INCONTINENT BRIEFS**

Vendor: 02054E A

SYSCO INTERMOUNTAIN  
9494 PROSPERITY ROAD (6200 WEST)  
PO BOX 190  
WEST JORDAN UT 84084-0190

INTERNET HOMEPAGE:

[WWW.SYSCO-SLC.COM](http://WWW.SYSCO-SLC.COM)

TELEPHONE:

(801) 563-6205

FAX NUMBER:

(801) 563-6804

CONTACT:

DEBBIE DYER

EMAIL ADDRESS:

[debid@sysco-slc.com](mailto:debid@sysco-slc.com)

BRAND/TRADE NAME:

TENA (FORMERLY PROMISE) ULTRA BRIEF

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

12/13/00 THROUGH 12/12/2003

DAYS REQUIRED FOR DELIVERY:

7 - 10 DAYS

PRICE GUARANTEE PERIOD:

1 YEAR

MINIMUM ORDER:

TEN CASES

MIN SHIPMENT WITHOUT CHARGES:

TEN CASES

OTHER CONDITIONS:

CONTRACT IS FOR ONE (1) YEAR, WITH THREE (3)  
ONE (1) YEAR OPTIONS TO RENEW AFTER 12/12/2001.

ORIGINATING SOLICITATION:

BV1905AD1 OPENED 10/17/00 AT 2:00 P.M.

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**REVISION #3 - CONTRACT HAS BEEN EXTENDED THROUGH 12/12/2003.**

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REMITTANCE ADDRESS:

SYSCO INTERMOUNTAIN  
P.O. BOX 27638  
SALT LAKE CITY, UT 84127-0638**VENDOR # 02054E**

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.



<b>BRAND NAME: TENA (FORMERLY PROMISE) ULTRA BRIEF</b>			
	<b>SMALL</b>	<b>MEDIUM</b>	<b>LARGE</b>
<b>UPC UNIVERSAL PRODUCT CODE</b>	<b>1-07-68702-67100-9</b>	<b>1-07-68702-67200-6</b>	<b>1-07-68702-67330-3</b>
<b>NUMBER OF BRIEFS PER CASE</b>	<b>2 BAGS/40 EACH</b>	<b>2 BAGS/40 EACH</b>	<b>2 BAGS/40 EACH</b>
<b>PRICE PER CASE FOR ORDERS OF 10-24 CASES</b>	<b>\$25.57</b>	<b>\$24.74</b>	<b>\$32.99</b>
<b>PRICE PER CASE FOR ORDERS OF 25-49 CASES</b>	<b>\$25.57</b>	<b>\$24.74</b>	<b>\$32.99</b>
<b>PRICE PER CASE FOR ORDERS OF 50+ CASES BUT LESS THAN PALLET TRUCKLOAD</b>	<b>\$25.57</b>	<b>\$24.74</b>	<b>\$32.99</b>
<b>PRICE PER CASE FOR PALLET TRUCKLOAD ORDER</b>	<b>\$25.57</b>	<b>\$24.74</b>	<b>\$32.99</b>
<b>NUMBER OF CASES PER PALLET TRUCKLOAD</b>	<b>1,650 TOTAL (55X30)</b>	<b>1,500 TOTAL (50X30)</b>	<b>1,350 TOTAL (45X30)</b>
<b>NUMBER OF PALLETS PER TRUCKLOAD</b>	<b>30 PALLETS</b>	<b>30 PALLETS</b>	<b>30 PALLETS</b>

**SEE NEXT PAGE FOR THE IN-SERVICE TRAINING PROGRAM**



**In-Service Training Program**  
**Offered by SCA Hygiene Products to Support**  
**Utah State Bid #BV1905 - Adult Incontinent Briefs**

Quarterly In-Service training will be given to both the Utah State Hospital and Utah State Developmental Facility with attention and direction to:

1. Sizing accuracy
2. Proper application and usage
3. Hands on training for new staff members (SCA's Clinical Management Consultants do not have physical contact with residents, but provide coaching to staff members)
4. Assessment of skin breakdown problems, treatment and prevention
5. Bowel and Bladder Retraining

Additionally, SCA Hygiene Products have developed their own MasterCare Series enveloping our caring concept "With Greater Knowledge Comes Better Caring." The Mastercare Educational Series program objective is to enhance knowledge and skill to better implement our systems and deliver quality care. Through the Mastercare Educational Series you can be assured of getting the most from our products and services while acquiring valuable knowledge. SCA Hygiene Products customers are eligible to receive the following educational programs at no charge:

"Nighttime Management of Urinary Incontinence" - Program Time: 30 minutes  
Target Audience: Professional nursing staff

"The Nurses's Role in Bladder Retraining" - Program Time: 60 minutes  
Target Audience: Professional nursing staff

"The Certified Nurse Asst's Role in Bowel and Bladder Retraining" - Program Time: 30 minutes  
Target Audience: Certified Nursing Assistants

"Skin Assessment and Management" - Program Time: 30 minutes  
Target Audience: Certified Nursing Assistants, professional nurses and nurse managers, other caregivers

All In-Service Training programs will be conducted by:

Jeorgé Chandler, RN  
Clinical Management Consultant  
1685 E. Dunsinane Circle  
Ogden, UT 84401  
800-328-9043 X4277 Voice Mail  
801-334-6912 fax

Jeorgé is a full time employee of SCA Hygiene Products and can be reached at anytime via her voice mail number.



**FINET COMMODITY CODE:**

20040000000- HOSPITAL WEAR, PATIENT: GOWNS, INCONTINENT PANTS AND BRIEFS, INFANT SHIRTS, PAJAMAS, ETC.

**MANDATORY USAGE REPORT:**

A MANDATORY USAGE REPORT MUST BE FURNISHED BY SYSCO INTERMOUNTAIN EACH CALENDAR QUARTER DETAILING THE QUANTITIES PURCHASED PER LINE ITEM AND DOLLAR VOLUME OF PURCHASES BY EACH STATE AGENCY AND POLITICAL SUBDIVISION. THIS REPORT NEEDS TO BE SUBMITTED TO BRENDA VELDEVERE WITHIN THIRTY DAYS AFTER THE END OF EACH QUARTER. THE QUARTERS WILL END ON MARCH 31, JUNE 30, SEPTEMBER 30, AND DECEMBER 31, OF EACH YEAR DURING THE LIFE OF THIS CONTRACT.